UNIVERSIDADE LUSÍADA
LISBOA

Course Unit Program
Social Psychology

Academic Year 2025/2026

1. Organic Unit

Institute of Psychology and Educational Sciences

2. Course

PSYCHOLOGY

3. Cycle

1st

4. Course Unit

Social Psychology (20314)

5. Scientific Area

6. Curricular Year

2nd

7. Type of Curricular Unit / Semester

2nd Semester

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8. Class type and workload (work time)

Theoretical classes:	
Practical classes:	
Theoretical-Practical Classes	30,00
Tutorial Guidance:	20,00

9. ECTS Credits

6,00

10. Scientific Area Coordinator

11. Regent

Prof. Doutor ANTÓNIO MARTINS FERNANDES REBELO

12. Assistants

13. Teaching Language

Portuguese

14. General Objectives

Make known the various theories, models and phenomena that characterize Social Psychology and that are assumed to be central in the field of General Psychology, in a theoretical and practical approach.

15. Specific Objectives

To deepen the specific themes in the area of social psychology:
1) Theoretical currents of Social Psychology;
2) Methods of Social Psychology;
3) Processes of social interaction;
4) Specific problems

16. Skills to be acquired

- the ability to identify the main areas of application of Social Psychology;
- the ability to recognize the usefulness of Social Psychology for understanding the relationships between people, groups and societies;
- a critical and up-to-date view of research in this area;

And demonstrate the relevance of the issues raised by this discipline for future professional practice.

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17. Teaching Methodology

Expository classes, supported by slides and audiovisual media, and interactive with the participation of students in the analysis of texts (articles and book chapters), discussion, active reflection on the subject and varied exercises allowing the student to build their knowledge.

18. Course Unit Program

1. Introduction to Social Psychology.
   1.1. definition and brief history of social psychology
2. The group and the individual
3. Attitudes and Behaviors.
   3.1. Persuasion and attitude change
4. Social Influence and Persuasion.
5. Social perception
   5.1. Social representations.
   5.2. Perception of people: formation of impressions and causal attribution
   5.3. Perception of groups: stereotypes, prejudice and discrimination.
6. Social identity
7. Interpersonal Relations
   7.1 Need for belonging, social isolation and loneliness.
8. Culture and intergroup relations

19. Assessment Methods

Continuous assessment will take into account attendance, quality of class participation, two written tests and a group assignment.

20. Didactic Resources

Expository means (classes in powerpoint), audiovisual resources (videos) and analysis of supporting documents and scientific articles.

21. Sustainability Objectives

3 - Quality Health
4 - Quality Education

22. Keywords

social Psychology
attitudes
Social Influence
Causal Attribution
Stereotypes, Prejudices and Disc

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23. Main Bibliography

Author(s):	Gilovich, T., Keltner, D., Chen, S., & Nisbett, R.E.		
Title:	Persuasion: Social Influence and Compliance Gaining		
Edition:	7th	Year:	2022
Local:	EUA		
Publisher:	Routledge		
ISBN Code:			

Author(s):	Dolores Albarracin, Blair T. Johnson		
Title:	The Handbook of Attitudes		
Edition:	2nd	Year:	2018
Local:	EUA		
Publisher:	Routledge		
ISBN Code:			

Author(s):	Vala, J. & Monteiro, M.B.		
Title:	Psicologia Social		
Edition:	9ª	Year:	2013
Local:	Lisboa		
Publisher:	Fundação Calouste Gulbenkian		
ISBN Code:			

24. Complementary Bibliography

Author(s):	David Myers and Jean Twenge		
Title:	Social Psychology		
Edition:	14th	Year:	2022
Local:	EUA		
Publisher:	McGraw Hill		
ISBN Code:			

Author(s):	Mary E. Kite, Bernard E. Whitley Jr., Lisa S. Wagner		
Title:	Psychology of Prejudice and Discrimination		
Edition:	4th	Year:	2022
Local:	EUA		
Publisher:	Routledge		
ISBN Code:			

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Ficha técnica MIP / MIP Datasheet	
Título / Title	Course Unit Program 'PSICOLOGIA SOCIAL': Academic Year 2025/2026
Autor / Author	Prof. Doutor ANTÓNIO MARTINS FERNANDES REBELO
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